

Citi Basic Materials Conference

Michael McMurray

Chief Financial Officer

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CAUTIONARY STATEMENT

The statements in this presentation relating to matters that are not historical facts are forward-looking statements. These forward-looking statements are based upon assumptions of management of LyondellBasell which are believed to be reasonable at the time made and are subject to significant risks and uncertainties. When used in this presentation, the words "estimate," "believe," "continue," "could," "intend," "may," "plan," "potential," "predict," "should," "will," "expect," and similar expressions are intended to identify forward-looking statements, although not all forward-looking statements contain such identifying words. Actual results could differ materially based on factors including, but not limited to, market conditions, the business cyclicality of the chemical, polymers and refining industries; the availability, cost and price volatility of raw materials and utilities, particularly the cost of oil, natural gas, and associated natural gas liquids; our ability to successfully implement initiatives identified pursuant to our Value Enhancement Program and generate anticipated earnings; competitive product and pricing pressures; labor conditions; our ability to attract and retain key personnel; operating interruptions (including leaks, explosions, fires, weatherrelated incidents, mechanical failure, unscheduled downtime, supplier disruptions, labor shortages, strikes, work stoppages or other labor difficulties, transportation interruptions, spills and releases and other environmental risks); the supply/demand balances for our and our joint ventures' products, and the related effects of industry production capacities and operating rates; our ability to manage costs; future financial and operating results; benefits and synergies of any proposed transactions and our ability to align our assets with our core; legal and environmental proceedings; tax rulings, consequences or proceedings; technological developments, and our ability to develop new products and process technologies; our ability to meet our sustainability goals, including the ability to operate safely, increase production of recycled and renewable-based polymers to meet our targets and forecasts, and reduce our emissions and achieve net zero emissions by the time set in our goals; our ability to procure energy from renewable sources; our ability to build a profitable Circular & Low Carbon Solutions business; the continued operation of and successful shut down and closure of the Houston Refinery, including within the expected timeframe; potential governmental regulatory actions; political unrest and terrorist acts; risks and uncertainties posed by international operations, including foreign currency fluctuations; and our ability to comply with debt covenants and to repay our debt. Additional factors that could cause results to differ materially from those described in the forward-looking statements can be found in the "Risk Factors" section of our Form 10-K for the year ended December 31, 2022, which can be found at www.LyondellBasell.com on the Investor Relations page and on the Securities and Exchange Commission's website at www.sec.gov. There is no assurance that any of the actions, events or results of the forward-looking statements will occur, or if any of them do, what impact they will have on our results of operations or financial condition. Forward-looking statements speak only as of the date they were made and are based on the estimates and opinions of management of LyondellBasell at the time the statements are made. LyondellBasell does not assume any obligation to update forward-looking statements should circumstances or management's estimates or opinions change, except as required by law.

This presentation contains time sensitive information that is accurate only as of the date hereof. Information contained in this presentation is unaudited and is subject to change. We undertake no obligation to update the information presented herein except as required by law.

See APPENDIX for a discussion of the Company's use of non-GAAP financial measures and reconciliations of these measures to the nearest comparable GAAP measures.

Performance Snapshot

Resilient portfolio delivering value in dynamic markets

\$2.3 B	\$5.2 B		REPORTING SEGMENTS 3Q23 LTM			
Net Income 3Q23 LTM	EBITDA ex. Identified Items 3Q23 LTM	- Olefins & Polyolefins – Americas	EBITDA \$2,083 MM	EBITDA ex. Identified Items \$2,108 MM		
\$7.0 B	102%	Olefins & Polyolefins – EAI Intermediates & Derivatives Advanced Polymer Solutions	\$(32) MM \$1,897 MM \$(200) MM	\$(32) MM \$1,897 MM \$52 MM		
Liquidity September 30, 2023	Cash Conversion 3Q23 LTM	Refining Technology	\$618 MM \$357 MM	\$856 MM \$357 MM		



Notes: Identified items include adjustments for lower of cost or market ("LCM"), impairments and refinery exit costs. Cash conversion equals net cash provided by operating activities divided by EBITDA excluding LCM and impairment.

Generating Significant Cash

Strong balance sheet and shareholder returns supported by highly efficient cash conversion





Notes: Free operating cash flow is cash from operating activities minus sustaining (maintenance and HSE) capital expenditures. Net debt to EBITDA excluding identified items is gross debt, net of cash and cash equivalents, restricted cash and short-term investments, divided by EBITDA excluding identified items. Cash conversion equals net cash provided by operating activities divided by EBITDA excluding LCM and impairment.

Advancing Our Strategy

Delivering a more profitable and sustainable growth engine

Grow & Upgrade the Core	Shaping our portfolio to leverage strengths, support growth, increase resiliency and drive higher returns	\$1.8 B Incremental Normalized EBITDA ¹ by 2027
Build a Profitable Circular & Low Carbon Solutions Business	Building a leading CLCS business at scale to meet current and growing future demand for sustainable solutions	\$0.5 B Incremental Normalized EBITDA ¹ by 2027
Step Up Performance & Culture	Unlocking significant opportunities across the portfolio by reshaping culture to focus on continuous value creation	\$0.7 B Incremental Normalized EBITDA ¹ by 2027



1. 2027 incremental Normalized EBITDA reflects expected improvement over a 2022 year-end asset portfolio with 2013-2022 historical average margins and operating rates. Please see Appendix for additional information on Normalized EBITDA.

Establishing Leadership in Circular Solutions

Building a profitable Circular & Low Carbon Solutions business



OUR DIFFERENTIATED APPROACH

- ✓ Extending participation up and down value chains to maximize profitability
- ✓ Accessing existing waste feedstocks while investing in new technologies
- ✓ Leveraging innovation and partnerships to reduce our carbon footprint
- ✓ Providing tailored solutions through our APS compounding business
- ✓ Building capacity at scale to meet rapidly growing demand

Establishing business and operating models to support rapidly growing customer demand

~250,000 Tons

of recycled and renewable-based polymers produced and marketed by LYB since 2019¹

2,000,000+ Tons \$1 B+

of recycled and renewable-based polymers produced and marketed annually by 2030

2 MM tons is ~20% of 2022 LYB PE and PP global sales

incremental EBITDA by 2030² 20%+ market share for LYB in North America and Europe



1. Recycled and renewable-based polymers produced and marketed as of September 30, 2023.

2. EBITDA is incremental to LyondellBasell's fossil-based O&P Americas and O&P EAI annual EBITDA.

Accelerating Our Progress in Unlocking Value

Value Enhancement Program (VEP) is gaining momentum



Near-Term Market Outlook



Delivering Results and Advancing Our Strategy

Achieved resilient results and exceptional cash conversion in challenging markets

Results

- Record Intermediates & Derivatives segment quarterly EBITDA supported by exceptional oxyfuels margins
- Olefins and polyolefins margins pressured by higher feedstock costs amid tepid demand
- Achieved outstanding cash conversion and focused on capital discipline and high returns for shareholders

Outlook

- Seasonally softer 4Q demand across most businesses
- Confident in our proven ability to navigate challenging markets and deliver results

Focused execution of our long-term strategy



Growing and upgrading our core to drive higher returns



Building a profitable Circular & Low Carbon Solutions business



Transforming from a singular focus on costs to a comprehensive approach to value creation



Expect to exceed our 2023 recurring annual EBITDA exit run-rate target¹ of \$200 MM for Value Enhancement Program





INFORMATION RELATED TO FINANCIAL MEASURES

This presentation makes reference to certain "non-GAAP" financial measures as defined in Regulation G of the U.S. Securities Exchange Act of 1934, as amended.

We report our financial results in accordance with U.S. generally accepted accounting principles, but believe that certain non-GAAP financial measures, such as EBITDA and EBITDA exclusive of identified items provide useful supplemental information to investors regarding the underlying business trends and performance of the company's ongoing operations and are useful for period-over-period comparisons of such operations. Non-GAAP financial measures should be considered as a supplement to, and not as a substitute for, or superior to, the financial measures prepared in accordance with GAAP. We calculate EBITDA as income from continuing operations plus interest expense (net), provision for (benefit from) income taxes, and depreciation and amortization. EBITDA should not be considered an alternative to profit or operating profit for any period as an indicator of our performance, or as an alternative to operating cash flows as a measure of our liquidity. We also present EBITDA exclusive of identified items. Identified items include adjustments for "lower of cost or market" ("LCM"), impairment and refinery exit costs. Our inventories are stated at the lower of cost or market. Cost is determined using the last-in, first-out ("LIFO") inventory valuation methodology, which means that the most recently incurred costs are charged to cost of sales and inventories are valued at the earliest acquisition costs. Fluctuation in the prices of crude oil, natural gas and correlated products from period to period may result in the recognition of charges to adjust the value of inventory to the lower of cost or market in periods of falling prices and the reversal of those charges in subsequent interim periods, within the same fiscal year as the charge, as market prices recover. Property, plant and equipment are recorded at historical costs. If it is determined that an asset or asset group's undiscounted future cash flows will not be sufficient to recover the carrying amount, an impairment charge is recognized to write the asset down t

Recurring annual EBITDA for the Value Enhancement Program is estimated based on 2017-2019 mid-cycle margins and modest inflation relative to a 2021 baseline.

Normalized EBITDA is EBITDA assuming portfolio normalizations including benefits associated with the following strategic initiatives: Grow & Upgrade the Core, Building a Profitable Circular & Low Carbon Solutions ("CLCS") Business and Step Up Performance & Culture. Portfolio normalizations reflect a 2022 year-end asset portfolio with 2013-2022 historical average margins and operating rates.

Incremental normalized EBITDA and incremental EBITDA related to CLCS cannot be reconciled to net income due to the inherent difficulty in quantifying certain amounts that are necessary for such reconciliation at the strategic initiative and business unit level, including adjustments that could be made for interest expense (net), provision for (benefit from) income taxes and depreciation & amortization, the amounts of which, based on historical experience, could be significant.

Free operating cash flow, net debt to EBITDA excluding identified items and cash conversion are measures commonly used by investors to evaluate liquidity. For purposes of this presentation, free operating cash flow means net cash provided by operating activities minus sustaining (maintenance and health, safety and environment) capital expenditures. We believe that free operating cash flow provides useful information to management and other parties with an important perspective on the cash available for shareholders, debt repayment and acquisitions after making the capital investments required to support ongoing business operations or sustaining capital expenditures. Net debt to EBITDA excluding identified items means total debt minus cash and cash equivalents, restricted cash and short-term investments divided by EBITDA excluding identified items. We believe that net debt to EBITDA excluding identified items provides useful information to management and other parties in evaluating changes to the Company's capital structure and credit quality. Cash conversion means net cash provided by operating activities divided by EBITDA excluding LCM and impairment. We believe cash conversion is an important financial metric as it helps the Company determine how efficiently it is converting its earnings into cash.

These measures as presented herein, may not be comparable to similarly titled measures reported by other companies due to differences in the way the measures are calculated. Reconciliations for our non-GAAP measures can be found on our website at www.LyondellBasell.com/investorrelations.

	Year Ended	Nine Mont	Last Twelve Months	
Millions of dollars	December 31, 2022	September 30, 2022	September 30, 2023	September 30, 2023
Net income	\$ 3,889	\$ 3,536	\$ 1,936	\$ 2,289
Loss from discontinued operations, net of tax	5	3	4	6
Income from continuing operations	3,894	3,539	1,940	2,295
Provision for income taxes	882	848	508	542
Depreciation and amortization ^(a)	1,267	933	1,154	1,488
Interest expense, net	258	189	268	337
add: Identified items				
Impairments ^(b)	69	69	277	277
Refinery exit costs ^(c)	157	84	165	238
EBITDA excluding Identified items	6,527	5,662	4,312	5,177
less: Identified items				
Impairments ^(b)	(69)	(69)	(277)	(277)
Refinery exit costs ^(c)	(157)	(84)	(165)	(238)
EBITDA	\$ 6,301	\$ 5,509	\$ 3,870	\$ 4,662

Reconciliation of Net Income to EBITDA Including and Excluding Identified Items

(a) Depreciation and amortization includes depreciation of asset retirement costs in connection with exiting the Refining business. See Refinery Exit Costs table for additional detail.

(b) Reflects a non-cash impairment charge related to the sale of our polypropylene manufacturing facility in Australia, recognized in 2022, a \$252 million non-cash goodw ill impairment charge in our Advanced Polymer Solutions segment, recognized in the first quarter of 2023, and a \$25 million non-cash impairment charge related to capital project costs in our Olefins & Polyolefins - Americas segment, recognized in the third quarter of 2023.

(c) Refinery exit costs include accelerated lease amortization costs, personnel related costs and accretion of asset retirement obligations. See Refinery Exit Costs table for additional detail. Note: Last tw elve months September 30, 2023 is calculated as year ended December 31, 2022, plus nine months ended September 30, 2023, minus nine months ended September 30, 2022.

	Year Er	ded		Nine Mont	ths End	ded		t Twelve lonths
	Decemb	er 31,		tember	Sep	otember	September 30, 2023	
<u>Millions of dollars</u>	202	2	30	, 2022	- 30), 2023		
EBITDA:								
Olefins & Polyolefins - Americas	\$	2,865	\$	2,481	\$	1,699	\$	2,083
Olefins & Polyolefins - EA		178		326		116		(32)
Intermediates & Derivatives		1,872		1,581		1,606		1,897
Advanced Polymer Solutions		115		141		(174)		(200)
Refining		921		672		369		618
Technology		366		307		298		357
Other		(16)		1		(44)		(61)
EBITDA	\$	6,301	\$	5,509	\$	3,870	\$	4,662
Add: Identified items								
Impairments:								
Olefins & Polyolefins - Americas	\$		\$	_	\$	25	\$	25
Olefins & Polyolefins - EA		69		69		_		
Advanced Polymer Solutions				_		252		252
Refinery exit costs:								
Refining		157		84		165		238
Total Identified items	\$	226	\$	153	\$	442	\$	515
EBITDA excluding Identified items:								
Olefins & Polyolefins - Americas	\$	2,865	\$	2,481	\$	1,724	\$	2,108
Olefins & Polyolefins - EAI		247		395		116		(32)
Intermediates & Derivatives		1,872		1,581		1,606		1,897
Advanced Polymer Solutions		115		141		78		52
Refining		1,078		756		534		856
Technology		366		307		298		357
Other		(16)		1		(44)		(61)
EBITDA excluding Identified items	\$	6,527	\$	5,662	\$	4,312	\$	5,177

Reconciliation of EBITDA to EBITDA Excluding Identified Items by Segment (unaudited)

Note: Effective January 1, 2023, our *Catalloy* and polybutene-1 businesses were moved from the Advanced Polymer Solutions segment and reintegrated into the Olefins and Polyolefins-Americas and Olefins and Polyolefins-Europe, Asia, International segments. The segment information presented above gives effect to this change for all periods presented.

Last tw elve months September 30, 2023 is calculated as year ended December 31, 2022, plus nine months ended September 30, 2023, minus nine months ended September 30, 2022.

Components of Cash and Liquid Investments and Total Liquidity

Millions of dollars	September 30, 2023
Cash and cash equivalents and restricted cash	\$ 2,844
Short-term investments	
Cash and liquid investments	2,844
Availability under Senior Revolving Credit Facility	3,250
Availability under U.S. Receivables Facility	900_
Total liquidity	\$ 6,994

Reconciliation of Net Cash Provided by Operating Activities to Free Operating Cash Flow

Year Ended December 31,										Nine Mon	Last Twelve Months					
Millions of dollars	20182019202020212022		2022	SeptemberSeptember30, 202230, 2023				September 30, 2023								
Net cash provided by operating activities	\$	5,471	\$	4,961	\$	3,404	\$	7,695	\$	6,119	\$	4,515	\$	3,438	\$	5,042
Less:																
Sustaining (maintenance and HSE) capital expenditures		1,052		1,024		793		758		959		738		701		922
Free operating cash flow	\$	4,419	\$	3,937	\$	2,611	\$	6,937	\$	5,160	\$	3,777	\$	2,737	\$	4,120

Note: Last tw elve months September 30, 2023 is calculated as year ended December 31, 2022, plus nine months ended September 30, 2023, minus nine months ended September 30, 2022.

	Year Ended	Nine Mont	hs Ended	Last Twelve Months	
	December 31,	September	September	September	
<u>Millions of dollars</u>	2022	30, 2022	30, 2023	30, 2023	
Net cash provided by operating activities	\$ 6,119	\$ 4,515	\$ 3,438	\$ 5,042	
Adjustments:					
Depreciation and amortization ^(a)	(1,267)	(933)	(1,154)	(1,488)	
Impairments ^(b)	(69)	(69)	(277)	(277)	
Amortization of debt-related costs	(14)	(11)	(7)	(10)	
Share-based compensation	(70)	(54)	(71)	(87)	
Equity loss, net of distributions of earnings	(344)	(194)	(98)	(248)	
Deferred income tax provision	(369)	(83)	(48)	(334)	
Changes in assets and liabilities that used (provided) cash:					
Accounts receivable	(1,005)	(134)	282	(589)	
Inventories	91	601	196	(314)	
Accounts payable	464	(200)	(31)	633	
Other, net	353_	98	(294)	(39)	
Net income	3,889	3,536	1,936	2,289	
Loss from discontinued operations, net of tax	5	3	4	6	
Income from continuing operations	3,894	3,539	1,940	2,295	
Provision for income taxes	882	848	508	542	
Depreciation and amortization ^(a)	1,267	933	1,154	1,488	
Interest expense, net	258	189	268	337	
add: LCM charges	—	_	_	_	
add: Impairments ^(b)	69_	69	277	277	
EBITDA excluding LCM and impairments	6,370	5,578	4,147	4,939	
add: Refinery exit costs ^(c)	157_		165	238	
EBITDA excluding Identified items	6,527	5,662	4,312	5,177	
less: LCM charges	_	_	_	_	
less: Impairments ^(b)	(69)	(69)	(277)	(277)	
less: Refinery exit costs ^(c)	(157)	(84)	(165)	(238)	
EBITDA	\$ 6,301	\$ 5,509	\$ 3,870	\$ 4,662	

(a) Depreciation and amortization includes depreciation of asset retirement costs in connection with exiting the Refining business. See Refinery Exit Costs table for additional detail.

(b) Reflects a non-cash impairment charge related to the sale of our polypropylene manufacturing facility in Australia, recognized in 2022, a \$252 million non-cash goodw ill impairment charge in our Advanced Polymer Solutions segment, recognized in the first quarter of 2023, and a \$25 million non-cash impairment charge related to capital project costs in our Olefins & Polyolefins - Americas segment, recognized in the third quarter of 2023.

(c) Refinery exit costs include accelerated lease amortization costs, personnel related costs and accretion of asset retirement obligations. See Refinery Exit Costs table for additional detail.

Note: Last twelve months September 30, 2023 is calculated as year ended December 31, 2022, plus nine months ended September 30, 2023, minus nine months ended September 30, 2024.

Calculation of LTM Cash Conversion

	Year End	ded	Last Twelve Months					
Millions of dollars		December 31, 2022			September 30, 2023		•	otember), 2023
Net cash provided by operating activities	\$ 6	6,119	\$	4,515	\$	3,438	\$	5,042
Divided by:								
EBITDA excluding LCM and impairment ^(a)	\$ 6	6,370	\$	5,578	\$	4,147	\$	4,939
Cash conversion		96 %		81 %		83 %		102 %

(a) See Reconciliation of net cash provided by operating activities to EBITDA including and excluding identified items.

Note: Last tw elve months September 30, 2023 is calculated as year ended December 31, 2022, plus nine months ended September 30, 2023, minus nine months ended September 30, 2022.

Reconciliation of Total Debt to Net Debt and Calculation of LTM Net Debt to EBITDA excluding Identified Items

Millions of dollars	September 30, 2023
Current maturities of long-term debt	\$ 781
Short-term debt	112
Long-term debt	10,213_
Total debt	11,106
Less:	
Cash and cash equivalents	2,833
Restricted cash	11
Short-term investments	
Net debt	\$ 8,262
Divided by:	
LTM EBITDA excluding Identified items ^(a)	\$ 5,177
LTM Net Debt to EBITDA excluding Identified items ^(a)	1.6_

(a) See Reconciliation of net cash provided by operating activities to EBITDA including and excluding identified items.

Calculation of LTM Dividends and Share Repurchases

	Yea	r Ended		Nine Mont	hs Ene	ded	Twelve onths
Millions of dollars		mber 31, 2022	•	otember), 2022	•	otember 0, 2023	 tember), 2023
Dividends - common stock	\$	1,542	\$	1,155	\$	1,204	\$ 1,591
Special dividends - common stock		1,704		1,704		_	_
Repurchases of Company ordinary shares		420		420		211	 211
Dividends and share repurchases	\$	3,666	\$	3,279	\$	1,415	\$ 1,802

Note: Last tw elve months September 30, 2023 is calculated as year ended December 31, 2022, plus nine months ended September 30, 2023, minus nine months ended September 30, 2022.

Reconciliation of Net Income to EBITDA for the Value Enhancement Program

Millions of dollars	20	2023 ^(a)		23 ^(a) 2023		2023 ^(b) 2025 ^{(a}		25 ^(a)
Net income	\$	115	\$	150	\$	575		
Provision for income taxes		25		35		140		
Depreciation and amortization		10		15		35		
Interest expense, net								
EBITDA	\$	150	\$	200	\$	750		

(a) In 2022 we launched the Value Enhancement Program targeting \$150 million and \$750 million in recurring annual EBITDA by the end of 2023 and 2025, respectively.

(b) In 2023, as a result of the Value Enhancement Program progressing ahead of schedule, the near-term target to deliver \$150 million of recurring annual EBITDA has increased to \$200 million by the end of 2023.

Refinery Exit Costs

	Year	Ended	Nine Months Ended			Last Twelve Months September 30, 2023		
Millions of dollars	December 31, 2022		September 30, 2022		September 30, 2023			
Refinery exit costs								
Accelerated lease amortization costs	\$	91	\$	36	\$	100	\$	155
Personnel costs		64		48		59		75
Asset retirement obligation accretion		2		_		6		8
Asset retirement cost depreciation		30		8		119		141
Total refinery exit costs	\$	187	\$	92	\$	284	\$	379

Note: Last tw elve months September 30, 2023 is calculated as year ended December 31, 2022, plus nine months ended September 30, 2023, minus nine months ended September 30, 2022.



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